



California Small Group Employer Application

FOR GROUP COVERAGE (1 - 100 EMPLOYEES)

"Aetna" is a brand name used for products and services provided by one or more of the Aetna group of subsidiary companies. Aetna Life Insurance Company underwrites Aetna VisionSM Preferred plans, Elect Choice EPO plans, and Managed Choice POS plans. Aetna Health of California Inc. underwrites HMO plans. Aetna Dental of California Inc. and Aetna Life Insurance Company provide Aetna Dental plans. For Vision coverage, First American Administrators, Inc. provides certain claims administration services. EyeMed Vision Care LLC ("EyeMed") provides certain network administration services.

1. Employer information

Company name (legal name)		Doing business as (if applicable)	
Street address (PO box not acceptable)	City	State	ZIP code
Billing address (if different than above)	City	State	ZIP code
Phone number ()	Fax number ()		
Company contact – name and title		Company contact email	
Billing contact name (if different from company contact) <i>Online statements are available. Activate access to your eBusiness account at www.aetna.com/pspreregister when you get your approval letter.</i>		Billing contact email	
Nature of business	SIC code	Federal tax ID number	Date business established (Month/Year):
Employer classification: ☐ Corporation ☐ Nonprofit ☐ Partnership ☐ Sole proprietor ☐ LLC ☐ LLP ☐ Other: _____			

2. Effective date of group plan

The actual effective date will be assigned by the Aetna underwriting department if the application is approved.

Requested effective date: _____

3. Medical coverage selection

Pick 10 plans from Aetna (employer can pick a maximum of 10 plans for current and future hires)

HMO Plans	
☐ CA Platinum HMO \$20/40 0	☐ CA Gold HMO AVN \$35/65 0
☐ CA Gold HMO \$25/50 500	☐ CA Silver HMO AVN \$50/70 0
☐ CA Gold HMO \$25/65 1250	☐ CA Silver HMO AVN \$55/90 2500 M
☐ CA Gold HMO \$30/60 0	☐ CA Silver HMO AVN \$60/100 2500
☐ CA Gold HMO \$35/65 0	☐ CA Platinum HMO AWH SoCA \$20/30 0 M
☐ CA Silver HMO \$50/70 0	☐ CA Platinum HMO AWH SoCA \$20/40 0
☐ CA Silver HMO \$60/100 2500	☐ CA Gold HMO AWH SoCA \$25/50 500
☐ CA Bronze HMO \$60/95 6300 M	☐ CA Gold HMO AWH SoCA \$25/65 1250
☐ CA Bronze HMO \$75/125 8550	☐ CA Gold HMO AWH SoCA \$30/60 0
☐ CA Platinum HMO AVN \$20/30 0 M	☐ CA Gold HMO AWH SoCA \$35/55 250 M
☐ CA Platinum HMO AVN \$20/40 0	☐ CA Gold HMO AWH SoCA \$35/65 0
☐ CA Gold HMO AVN \$25/50 500	☐ CA Silver HMO AWH SoCA \$50/70 0
☐ CA Gold HMO AVN \$25/65 1250	☐ CA Silver HMO AWH SoCA \$55/90 2500 M
☐ CA Gold HMO AVN \$30/60 0	☐ CA Silver HMO AWH SoCA \$60/100 2500
☐ CA Gold HMO AVN \$35/55 250 M	
Open Access Managed Choice Plans	
☐ CA Platinum MC 90/50 0 M	☐ CA Platinum MC Savings Plus 90/50 0 M
☐ CA Platinum MC 80/50 250	☐ CA Platinum MC Savings Plus 80/50 250
☐ CA Gold MC 90/50 3300 HSA	☐ CA Gold MC Savings Plus 90/50 3300 HSA
☐ CA Gold MC 80/50 350 M	☐ CA Gold MC Savings Plus 80/50 350 M
☐ CA Gold MC 80/50 1500	☐ CA Gold MC Savings Plus 80/50 1500
☐ CA Gold MC 75/50 500	☐ CA Gold MC Savings Plus 75/50 500
☐ CA Gold MC 70/50 1250	☐ CA Gold MC Savings Plus 70/50 1250
☐ CA Silver MC 65/50 2500 M	☐ CA Silver MC Savings Plus 65/50 2500 M
☐ CA Silver MC 65/50 2600	☐ CA Silver MC Savings Plus 65/50 2600
☐ CA Silver MC 60/50 2100	☐ CA Silver MC Savings Plus 60/50 2100
☐ CA Bronze MC 100 6650 HSA M	☐ CA Bronze MC Savings Plus 100 6650 HSA M
☐ CA Bronze MC 50/50 8300	☐ CA Bronze MC Savings Plus 50/50 8300
Open Choice PPO Plan	
☐ CA Gold PPO 80/50 1000	☐ CA Bronze PPO 55/50 5500
☐ CA Silver PPO 60/50 2100	☐ CA Bronze PPO 50/50 8300

Are you a religious employer that meets the California qualifications and would like to exclude coverage for preventive contraceptives? Yes ☐ No ☐

Infertility Rider: If selected, a rider for comprehensive infertility and GIFT benefits will be added to all medical plans for the entire group at an additional premium.

☐ Yes: Infertility Rider

☐ No: Infertility Rider

Please note when employees are enrolling that wherever the term spouse appears it will be construed to include Domestic Partner.

Please keep a copy of this application for your records. If Aetna accepts this application, it becomes part of the issued Group Agreement and/or Group Policy.

4. Dental coverage selection – Available as standalone or in addition to other Aetna coverage.
(Not available to groups of one.)

Aetna Dental® Plan
All dental plans are available with an Aetna medical plan.
☐ **Non-voluntary dental plan(s):** Option _____ ☐ **Voluntary dental plan(s):** Option _____
Pediatric dental and medically necessary orthodontia coverage for insureds under age 19 is included in all medical plans.
Employees in AZ, CA, GA, MA, MD, MO, NC, NJ and TX must either live or work within the approved DMO® service area to be eligible to enroll in the DMO®.

5. Vision coverage selection – Available as standalone or in addition to other Aetna coverage. (Not available to groups of one.)

Aetna VisionSM Preferred – Plan option name _____
Pediatric vision for insureds under age 19 is included in all medical plans.

6. Prior carrier information

Is this plan a total replacement for any existing group plans?	Carrier name	Phone number	Start date	End date
Current medical carrier ☐ Yes ☐ No				
Current dental carrier ☐ Yes ☐ No				

My current group dental plan has the following (check all that apply):
☐ Discount dental ☐ Preventive only ☐ Preventive and basic ☐ Major services ☐ Orthodontia – orthodontic max \$ _____

Has your business ever been insured with Aetna? If **yes** provide group number: _____ ☐ Yes ☐ No

7. Business eligibility

The Health Insurance Portability and Accountability Act of 1996 (HIPAA) states that all persons treated as a single employer under subsection (b), (c), (m), or (o) of Section 414 of the Internal Revenue Code of 1986 shall be treated as one employer.

I certify my business(es) applying for coverage meets the IRS test for being a commonly-controlled group as defined under subsection (b), (c), (m), or (o) of section 414 of the Internal Revenue Code of 1986. ☐ Yes ☐ No

If yes, I further certify by checking the box to the right that there are no other affiliated entities, other than the ones listed below, that are part of the commonly-controlled or affiliated group that includes my business. ☐

Business names of ALL groups including the company the groups are being written under	Tax identification number	Owner's name	Number of eligible employees

Does your company have branch offices or is your office a branch location? ☐ Yes ☐ No

If yes		
- Is each branch office a separate legal entity?		☐ Yes ☐ No
- Is each branch a location of one legal entity?		☐ Yes ☐ No
- How many branch offices are there?		
- Are taxes filed separately or as one common filing?		☐ Separately ☐ One common filing
- Where is each branch located? (List each branch business address separately.)		Number of employees at each location

Continued on next page

7. Business eligibility (Continued)

Do you use the services of a payroll company?		☐ Yes ☐ No
If yes	- Provide the name of the payroll company:	
Are you currently a client of a professional employer organization (PEO)?		☐ Yes ☐ No
If yes	- Provide the name of the PEO:	
	- Is group health coverage available to you as a client of the PEO?	☐ Yes ☐ No
	- If yes , you are not eligible for small group coverage.	
Are you a professional employer organization (PEO)?		☐ Yes ☐ No
If yes	- Are you an existing Aetna customer that is a PEO? Aetna group number: _____	☐ Yes ☐ No
	- Do you offer health coverage to your clients under your PEO plan?	☐ Yes ☐ No
	- Are any of your clients enrolling under this health plan?	☐ Yes ☐ No
	- Are you only covering the administrative staff of the PEO?	☐ Yes ☐ No

8. Participation

How many hours a week must your employees work to be eligible for coverage?		
Number of employees eligible for coverage (employees working the minimum hours to be eligible for coverage)		
Number of employees enrolling		Number of employees waiving Aetna coverage (valid and invalid waivers)
Number of full-time employees excluding union employees		Number of employees working outside California List all states outside of California _____
Number of part-time employees		Number of employees not actively at work
Number of 1099 employees		Number of COBRA/Cal-COBRA continuees
Number of union employees		Number of employees in waiting period and not eligible

9. Full time equivalents for the prior calendar year

The "full-time equivalent" (FTE) employee counting method in 26 U.S.C. 4980H(c)(2) must be utilized to determine group size for medical coverage. This method is the same calculation used to determine employer liability under the "Shared Responsibility for Employers" provisions of the ACA and Internal Revenue Code.

A. FTEs from full-time employees. Number of full-time employees working on average 30 hours or more a week (or 130 hours a month) for more than 120 days a year (even if they are not eligible or enrolling for health coverage).	
B. FTEs from part-time employees, i.e., who worked on average less than 30 hours a week, but more than 120 days a year. (Add up the total number of hours worked in a week by part-time employees and divide by 30.) Example: 10 employees working 20 hours a week: $200 \div 30 = 6.66 = 6$ (rounding down to the nearest whole number)	
C. Total number of FTEs = A + B.	

10. COBRA/Cal-COBRA/TEFRA/DEFRA

Is your group subject to: ☐ COBRA ☐ Cal-COBRA?				
How many full-time and part-time employees did you employ 50 percent of the business days in the prior calendar year? <i>Include: full time, part time, seasonal, temporary, union, owners, partners, officers</i> <i>Exclude: self-employed persons, independent contractors (1099), directors</i> Each part-time employee counts as a fraction of an employee, with the fraction equal to the number of hours that the part-time employee worked divided by the hours an employee must work to be considered full time.				
Eligible: How many present or former employees/dependents are eligible to elect COBRA or Cal-COBRA? These present or former employees/dependents must be listed below. Attach a separate sheet, if needed.				
Enrolled: How many present or former employees/dependents are enrolled in COBRA or Cal-COBRA? These present or former employees/dependents must be listed below. Attach a separate sheet, if needed.				
Name of applicant	Qualifying event (e.g., termination of employment, divorce, etc.)	Have they elected COBRA/ Cal-COBRA?	Date of qualifying event	Date coverage COBRA/Cal-COBRA terminates
		☐ Yes ☐ No		
		☐ Yes ☐ No		
		☐ Yes ☐ No		

11. Medicare primary versus secondary

How many full-time and part-time employees have you employed for at least 20 or more weeks during this calendar year or prior calendar year? <i>Include: full time, part time, seasonal, temporary, union, owners, partners, officers</i> <i>Exclude: self-employed persons, independent contractors (1099), directors</i> If you employed fewer than 20 employees for 20 weeks in this calendar year or prior calendar year, your group is Medicare primary. If you employed 20 or more employees for 20 weeks in this calendar year or prior calendar year, your group is Aetna primary.	
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12. Average number of employees in prior calendar year

Calculate the average number of employees you employed for the entire previous calendar year. Here's who you need to include: • Employees in the calendar year prior to your policy effective date • All employees – they do not need to be eligible for insurance coverage • All employees for whom the company issues a W-2. This includes full-time, part-time, temporary, seasonal, salaried, and hourly workers • If you have multiple locations, include employees in all company locations • If you have multiple corporate entities, include employees in all entities that are considered a single employer under Section 414 of the Internal Revenue Code (subsection (b), (c), (m) or (o)) How to calculate: 1. Count the number of employees for each month 2. Add each month's total to get an annual total 3. Divide the annual total by 12 (or divide by the number of months you had employees). 4. Round up or down to the nearest whole number (examples: 24.6 = 25 or 24.4 = 24) 5. Enter this number in the box to the right	Enter number here:
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13. Eligibility waiting period

The eligibility date will be the first day of the policy month after the waiting period for 0, 30 or 60 days. An eligibility waiting period of 90 days will begin the day after 90 calendar days has been completed. Policy month refers to the contract effective date of the first or fifteenth of the month.	
If "0 days" is selected and the employee is hired on the first day of the month, the effective date will be the date of hire. If "90 days" is selected, the enrollment eligibility date will begin the day after 90 calendar days have been completed.	
Do you want to waive the waiting period for present employees enrolling with the group (even those who have not met the full waiting period)?	☐ Yes ☐ No
Waiting period for future employees: First day of policy month following: ☐ 0 days ☐ 30 days ☐ 60 days OR ☐ 90 days (eligibility date is the day after 90 days is completed)	

14. Employer premium contributions

Coverage	Medical	Dental
Employer premium contribution for employee	\$ _____ or _____ %	%
Employer premium contribution for dependent	\$ _____ or _____ %	%

Signature section

The Applicant agrees to the following:

- An employee cannot contribute to non-contributory coverage, unless an authorized representative of Aetna approves the change in writing.
 - An employee cannot contribute for contributory coverage for the current coverage period at a higher rate than shown on this application.
 - Only a person who is a bona fide, permanent full-time employee (working an average of 30 hours a week over the course of a month), or a permanent part-time employee (working 20-29 hours a week), is eligible for coverage, unless otherwise specifically provided in the Group Agreement/Group Policy or required by federal/state law.
 - The Group Agreement/Group Policy determines the:
 - Contractual provisions
 - Procedures
 - Exclusions and limitations
 - The Group Agreement/Group Policy will govern in the event they conflict with any:
 - Benefits comparison
 - Summary
 - Other description of the plan
 - All statements in this application are representations and not warranties.
 - I acknowledge that Aetna provided written information that I used in selecting this plan. Brokers, agents or consultants are not authorized to modify the terms of the offer or to agree to changes. All material terms of plan coverage are set forth in the plan documents.
 - I agree to make all Aetna plan related paper or online member documents available to my employees.
 - I agree to make payroll and other records, directly related to the employee's plan coverage, available to Aetna for inspection. This will occur after a reasonably advanced request at:
 - Aetna's expense
 - My office during regular business hours
- This provision shall survive termination of plan coverage and the applicable plan documents.
- I am responsible to select, in accordance with applicable state law, the plans offered to my employees and the contribution amounts.
 - Information on agent's compensation is available from my agent or at **Aetna.com**.
 - Participating physicians, hospitals and other health care providers are independent contractors. They are neither agents nor employees of Aetna.
 - The availability of a plan or program may vary by geographic service area. Some benefits are subject to limitations or maximums. Aetna does not provide health, dental or vision care services and it cannot guarantee any results or outcome.
 - I hereby apply for the coverages indicated above. I certify that all information in this application is accurate and complete.
 - **Attention California residents:** I understand Aetna will rely on the information I provide to determine:
 - Eligibility for coverage
 - Setting premium rates
 - Compliance with applicable laws
 - Other purposes

If Aetna demonstrates that I have acted fraudulently or intentionally misrepresented material facts, Aetna may rescind the policy or may increase premiums after giving me at least 30 days prior notice by certified mail. However, after 24 months following the issuance of the policy, Aetna will not rescind the policy for any reason and will not cancel the policy, limit the policy, or raise premiums due on the policy due to omission, misrepresentation or inaccuracies in the application, whether willful or not. Aetna does not base its eligibility rules on any of the following factors:

- A. Health status
- B. Medical condition, including physical and mental illnesses
- C. Claims experience
- D. Receipt of health care
- E. Medical history
- F. Genetic information
- G. Evidence of insurability, including conditions arising out of acts of domestic violence
- H. Any other health status-related factor as determined by any federal regulations, rules or guidance issued pursuant to Section 2705 of the federal Public Health Service Act

Signature section (Continued)

- I understand that by December first of each year, Aetna will notify Aetna Medicare members of all benefit and premium changes effective as of January first of the following calendar year.

EMPLOYER ACKNOWLEDGMENT – Employer waiting period

The Affordable Care Act and subsequent federal regulations prohibit group health plans and health insurance issuers from requiring any eligible plan participants and beneficiaries (employees and dependents) to wait no more than 90 days before their health coverage goes into effect.

- The regulations define the group health plan as the Employer or plan administrator.
- The regulations define the issuer as the insurance company.
- Since the requirement applies to both the group health plan and the issuer, each party's obligation is satisfied if the 90 day waiting period is honored. However, if either party doesn't comply, both are subject to a penalty.
- I agree to provide the following information of the plan participants and beneficiaries to Aetna:
 - Effective date information
 - Eligibility
 - Waiting period required under federal law
- Aetna will use the information provided by the employer to enroll plan participants and beneficiaries in the employer's group health insurance coverage. In the event this information changes, the employer shall inform Aetna immediately.

ELECTRONIC ENROLLMENT, BILLING/PAYMENT AND ACCESS AGREEMENT

Enrollment: As of my participation date:

1. I agree to keep copies (paper or electronic) of actual enrollment forms. I agree to maintain a reasonably complete record of enrollment and eligibility information (via electronic, interactive voice response technology and/or hard copy format), including:
 - Evidence of coverage elections
 - Evidence of eligibility
 - Changes to such elections and terminations

Records must be available to Aetna upon request and retained for seven years.

2. I agree to create and maintain records on secure information systems that can generate hard copies of enrollments or changes maintained on electronic information systems. Any hard copy records generated pursuant to this provision shall meet reasonable standards of availability, authenticity, non-repudiation and integrity.
3. I agree that all enrollment and eligibility information presented to Aetna is accurate and timely updated. I acknowledge that Aetna can and will rely on such information in determining whether an individual is eligible for benefits under the plan. I agree to pay Aetna promptly any applicable back premiums as the result of a discrepancy between the enrollee information and the actual information presented by the enrollee. The premium due to Aetna starts accruing as of the date on which the enrollee's information changed.
4. Insured plans must either:
 - Use Aetna-supplied forms in paper format or electronic format
 - Agree to incorporate the following four points into my enrollment materials
 - Names of the Aetna company offering the insurance coverage
 - State-specific fraud warning statement
 - A statement that the terms of the insurance documents will govern the member's rights and responsibilities
 - An acknowledgment that participating providers are not agents or employees of Aetna and that network composition can change.
5. I am responsible for adhering to both state and federal laws and regulations when submitting terminations to Aetna.
6. If otherwise permitted, when retro-terminations are submitted, Aetna will regard the submission as verification that no premium/contribution was paid by the member/dependent for that period.

Billing/payment: I agree to receive my bill online each month. Any contractual provisions related to non-payment of premium continue to be applicable. I understand and agree to the terms set forth in this agreement. By signing below, I represent that I am authorized to sign this agreement.

Access: I agree that each employee will agree to terms associated with the issuance and use of their password and system access. An individual's password may be used only by that individual to access the system and may not be shared for any reason. Each individual is personally responsible for the information entered into the system. Any individual to whom a password has been issued agrees to contact Aetna immediately if they become aware of a security breach.

A security breach is:

- An attempt to gain unauthorized access
- Actual unauthorized access
- Use of unauthorized information
- Disclosure of unauthorized information
- Modification of unauthorized information
- Destruction of unauthorized information

Unauthorized interface with system operation.

NOTICE: California law prohibits an HIV test from being required or used by health insurance companies as a condition of obtaining health insurance coverage.

For your protection, California law requires notice of the following to appear on this form: Any person who knowingly presents false or fraudulent information to obtain or amend insurance coverage or to make a claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.

SUMMARY OF BENEFITS AND COVERAGE (SBC) FOR GROUP HEALTH PLAN – PLEASE READ. YOU MUST CHECK BELOW TO CONFIRM:

In accordance with my contract with Aetna to distribute information related to enrollment / coverage information,

☐ I have ☐ I have not

received the Summary of Benefits and Coverage document (<https://www.aetna.com/sbcsearch/home>) associated with the plan information referenced in this application. I confirm I have provided SBCs to plan participants and beneficiaries in compliance with the federal regulations and guidance, including the requirements for timely delivery, on this date ____ (MM/DD/YYYY). For information on the SBC regulations and distribution requirements, please review the regulations at the HHS website: <http://cciio.cms.gov/resources/other/index.html#sbcug>.

Signature section (Continued)**SUMMARY OF DENTAL BENEFITS AND COVERAGE (SDBC) FOR GROUP DENTAL PLAN - PLEASE READ. YOU MUST CHECK BELOW TO CONFIRM (only required if selecting dental):**

In accordance with my contract with Aetna to distribute information related to enrollment/coverage information,

☐ I have ☐ I have not

received the Summary of Dental Benefits and Coverage document (www.aetnadentalsdbc.com) associated with the plan information referenced in this application.

I confirm I have provided SDBCs to plan participants and beneficiaries in compliance with the California Department of Managed Health Care and Department of Insurance regulations and guidance, including the requirements for timely delivery, on this date _____ (MM/DD/YYYY).

Electronic Communication Opt-In

If you elect to receive electronic notifications, you will receive this notice in an electronic (email) format.

- ☐ Yes, I elect to receive electronic notifications.
☐ No, I elect not to receive electronic notifications.

Your choice to receive electronic notifications is voluntary.

- Contact your agent or contact us at www.aetna.com
 - To opt in or opt out of receiving electronic communications at any time
 - To report a change or correction in your email address

Signed at city, state	Applicant (company name)	
Authorized applicant signature	Official title	
Print name of authorized applicant		Date

Agent or broker certification and attestation

I hereby certify that I have advised the applicant not to terminate any existing coverage until receiving written notice from Aetna that the coverage applied for by this application is accepted.

Appointment with Aetna: In order to receive commissions you must be appointed with Aetna. To become appointed with Aetna, apply online:

<https://pangea.geninfo.com/Aetna/Apply/Default.aspx>. If you are not yet appointed and your state has a limited time to become appointed, you may want to include another broker from your office.

Agent or broker attestation

I, _____ (print name), attest to the following:

1. To the best of my knowledge, the information on the application is complete and accurate; and
2. I explained to the applicant, in easy-to-understand language, the risk to the applicant of providing inaccurate information and that the applicant understood the explanation.

If you, as the agent or broker, willfully state as true any material fact(s) that you know to be false, you will, in addition to any applicable penalties or remedies available under current law, be subject to a civil penalty of up to ten thousand dollars (\$10,000). Any public prosecutor may bring a civil action to impose that civil penalty. These penalties shall be paid to the Insurance Fund.

Agent or broker signature: _____

Agent or broker name:		TIN:	
Agency name:		National producer number (NPN):	
Pay commissions to (check one): ☐ Broker ☐ Agency			
% of credit:		Phone:	
Address:		City:	State: ZIP:
Signature*:	Date:	Email:	
Broker admin assistant name:		Broker admin assistant email:	
*I hereby certify that I am licensed to sell Aetna products in the state of California.			

Agent or broker name:		TIN:	
Agency name:		National producer number (NPN):	
Pay commissions to (check one): ☐ Broker ☐ Agency			
% of credit:		Phone:	
Address:		City:	State: ZIP:
Signature*:	Date:	Email:	
Broker admin assistant name:		Broker admin assistant email:	
*I hereby certify that I am licensed to sell Aetna products in the state of California.			

General agent name:		TIN:	
Email:		Selling agent:	
Phone:			
Address:		City:	State: ZIP:
Signature*:		Date:	
GA admin assistant name:		GA admin assistant email:	
*I hereby certify that I am licensed to sell Aetna products in the state of California.			