

VSP CHOICE PLAN®
COMMERCIAL BUSINESS RATES
 Voluntary Participation 0-24% Employer Paid
 10-50 Enrolled Employees
 For Clients Headquartered in California
 Valid Until December 1, 2021



Prepared for Word & Brown

Plan Guidelines

- Individual Experience is not available for Pooled Groups
- 24 month rate guarantee and contract term
- These voluntary pooled rates are based on enrollment of 10-50 employees
- Rates are based on our sliding 10% commission scale and the agreement that VSP will receive these amounts over the full plan term
- The first copay applies to the eye examination and the second copay applies to materials
- Rates include all applicable taxes and health assessment fees known as of the date of the proposal

Plan Frequencies

	PLAN C	PLAN B
Eye Exam	12 Months	12 Months
Lens	12 Months	12 Months
Frame	12 Months	24 Months

The difference in the following plans is the intervals when services are available, as shown above. The base rates quoted reflect VSP's standard in-network retail allowances of \$130 for frames and \$130 for elective contact lenses.

MONTHLY RATES

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN C Copay: \$20	\$15.14	\$25.95	\$26.49	\$42.71
Total:	\$15.14	\$25.95	\$26.49	\$42.71

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN C Copay: \$25	\$13.93	\$23.88	\$24.37	\$39.30
Total:	\$13.93	\$23.88	\$24.37	\$39.30

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN C Copay: \$10/\$10	\$14.37	\$24.63	\$25.14	\$40.53
Total:	\$14.37	\$24.63	\$25.14	\$40.53

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN C Copay: \$10/\$25	\$12.64	\$21.68	\$22.13	\$35.68
Total:	\$12.64	\$21.68	\$22.13	\$35.68

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN B Copay: \$20	\$12.94	\$22.19	\$22.65	\$36.51
Total:	\$12.94	\$22.19	\$22.65	\$36.51

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN B Copay: \$25	\$11.29	\$19.35	\$19.76	\$31.85
Total:	\$11.29	\$19.35	\$19.76	\$31.85

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN B Copay: \$10/\$10	\$11.67	\$20.00	\$20.42	\$32.92
Total:	\$11.67	\$20.00	\$20.42	\$32.92

Our proposal is based on the scope of the obligations that VSP agrees to undertake. VSP will comply with state and/or federal rules and regulations as they pertain to pre-paid vision plans with a defined benefit

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MONTHLY RATES

4-Rate Basis	Employee Only	Employee + One	Employee + Children	Employee + Family
PLAN B Copay: \$10/\$25	\$10.29	\$17.65	\$18.02	\$29.05
Total:	\$10.29	\$17.65	\$18.02	\$29.05

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